



U.S. Small Business Administration

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Seattle District Office
2401 Fourth Avenue, Suite 450
Seattle, WA 98121
www.sba.gov/wa

CONTRACTING HELP FOR SMALL AND MINORITY BUSINESSES

Would you like to market your business on a world-wide-web at no cost to you? Would you like to know about private and government procurement opportunities? Is your business socially and economically disadvantaged? Is your business located in a distressed area? The U.S. Small Business Administration can help you answer all these questions and more! Read on for additional information and check our website at www.sba.gov

System for Award Management www.sam.gov

Online Reqs and Certs (ORCA) and Dynamic Small Business Search (DSBS)

- Where a small business goes to register as a prospective federal government contractor
- Available free of charge to small firms seeking federal, state or private-sector contracts
- Provides opportunity to create, view and update business profile
- Creates a marketing tool to sell your product or service to both government and private sector
- Provides access to buyers looking for qualified vendors
- Register on-line for SAM/DSBS/ORCA at www.sam.gov

8(a) Business Development Program

- Available to businesses that:
 - Meet SBA's small business size standards
 - Have been operating for at least two years prior to application
 - Are owned by at least 51% U.S. citizens
 - Are owned by socially and economically disadvantaged individuals
- Socially disadvantaged groups include:
 - Black American, Hispanic American, Native American, Asian Pacific American, Subcontinent Asian American, and Others must provide evidence as to how they have been discriminated
- Economically disadvantaged businesses must have:
 - Personal net worth of \$250,000 or less, excluding primary residence and equity in business
 - A product or service regularly purchased by the federal government
- Application available from the SBA office or web site www.sba.gov/8abd

HUBZone Empowerment Contracting Program

- Available to businesses that are:
 - Located in an eligible "Historically Underutilized Business Zone"
 - Owned and controlled by 51% one or more U.S. citizens; and
 - At least 35% of its employees must live in any HUBZone designated area
- Provides "place-based" opportunities for both federal prime contract and subcontract benefits
- Determine HUBZone status and apply on-line by visiting SBA's web site www.sba.gov/hubzone

Service Disabled Veteran Owned Small Business Concerns (SDVOSBC) SELF CERTIFICATION

- New program allows businesses to self-certify as service disabled veteran owned small businesses to qualify for contracting preferences www.sba.gov/vets www.vetbiz.gov
- 51% of SDVOSBC must be unconditionally and directly owned by one or more service disabled veterans
- The management and daily operations of the business must be controlled by one or more service disabled
- Must have a "Letter of Rating" from the VA

Women Owned Small Business Program (WOSB/EDWOSB): SELF CERTIFICATION

- Must be 51% owned and controlled by one or more women www.sba.gov/wosb
- The women must be U.S. Citizens
- EDWOSB (Economically Disadvantaged) personal net worth not to exceed \$750,000
- Meet SBA's small business size standards
- WOSB & EDWOSB Program is subject to specific NAICS codes only

For more information on these programs go to www.sba.gov/wa or call SBA at 206-553-7310